RSS/SSS “One Hubbell Poles” – EXHIBIT A

New nomenclature:
(Spaulding Example)

<table>
<thead>
<tr>
<th>FAMILY</th>
<th>BRAND</th>
<th>HEIGHT</th>
<th>DIAMETER</th>
<th>WALL THICKNESS</th>
<th>SIDE DRILLING QTY</th>
<th>DRILL PATTERN</th>
<th>FINISH</th>
<th>OPTIONS</th>
</tr>
</thead>
<tbody>
<tr>
<td>RSS</td>
<td>S</td>
<td>20</td>
<td>40</td>
<td>A</td>
<td>3T</td>
<td>DB</td>
<td>VM2</td>
<td></td>
</tr>
</tbody>
</table>

4th character (S) designates brand:
and the brand controls the paint color and mounting options

The 9th character (A) designates wall thickness:
A=0.125", B=0.188", and C=0.25" (this will hold true for all of our aluminum and steel poles)

Characters at the end of the catalog number are for the options:
The options have been renamed for easy recognition and will be consistent across all brands

The 10th and 11th characters (3T) designate the side drilling quantity:
1 = single, 2=2@180°, 2L=2@90°, 3Y=3@120°, 3T=3@90°, and 4=4@90°

Wind maps and Application tables:
One of the bigger changes is the wind map and associated EPA limits. The new “wind” map is based on 3-second-gust wind data. The familiar 1.3 gust factor reference is now gone. If your jobsite is not in one of the many “special” wind zones or in coastal areas, then the new wind requirement is most likely to be 85 to 90MPH. Coastal area wind speeds vary significantly and the projects in the State of Florida are subject to the Florida Building Code. Refer to the pole spec sheet for wind speed maps and EPA limits including those for Florida. For job specifications calling for wind speeds with 1.3 gust factor, we will still have the ability to analyze and design poles for those applications.

Base plates, bolt circles and anchor bolt changes:
The base plates and bolt circles have all changed, therefore this will be the most critical aspect of the changes to manage. Having a pole arrive at the jobsite that doesn’t fit onto the anchor bolts for whatever reason – is not good. We have focused on ensuring the pole information in the new literature is correct – but this information is subject to future change. The correct document to use to set anchor bolts is the template supplied with the order.

Please contact the Hubbell Lighting Poles Product Manager or your customer service representative should you have any questions on these SSS/ RSS pole changes.